

September 23, 2005

To: Potential Offerors
From: Piermaria Oddone 
Subject: The Importance of Environment, Safety and Health

At Fermilab, the health and safety of all who work here and our stewardship of the environment is paramount. We believe that the best, most effective and least costly way to accomplish our goals is to do so safely, without injury to workers or the public. We believe that the most effective, well managed businesses are those that share our view of the importance of working safely and with respect for the environment. Working safely is simply good business. We will only engage subcontractors and their sub tier contractors to work on the Fermilab site who share the view that working safely cannot be an afterthought or an added cost. When safety is integrated into the way we work we reduce our costs and shorten our schedules. This has been demonstrated to be true here at Fermilab and leading businesses in many industries have had similar results.

Please review all solicitation documents carefully. I especially want to direct your attention to the ES&H section with its specific safety and environmental requirements. These requirements shall be in the subcontract that results from this solicitation. We will enforce all aspects of the ES&H contractual requirement vigorously and with a priority second to none.

We expect a safe workplace for all of your workers including sub tier contractors. As a subcontractor at Fermilab you will have specific contractual responsibility for the management of a safe and healthy work environment.

Expect intense oversight of your performance on matters related to ES&H on this project. Fermilab has a close interface with our client, the U.S. Department of Energy (DOE). The Fermilab worksite is owned by DOE and operated by the Universities Research Association. DOE and Fermilab management expect outstanding performance in the ES&H aspects of our subcontracts.

Incidents or infractions of ES&H programs will each receive a high level of scrutiny in order that lessons learned can be propagated within the workforce so as to avoid future, similar incidents. Each such incident requires swift management and worker attention and sure remedial action. Incidents that indicate unsafe working conditions shall result in non-compensable work stoppage under the terms of the ES&H clause. This includes even so-called "minor" incidents that may be considered indicative of unsafe trends. The consequences of repeated and/or flagrant violation of ES&H requirements by you or your lower tier subcontractors may include removal of project personnel or even for-cause termination of your subcontract.

Of course, the most important consideration is that we wish to avoid the possibility of injury or the loss of life. We are sincere and serious about our intent to manage activities on the Fermilab site to avoid injury and we solicit your cooperation in working with us to achieve this goal. We expect to achieve zero lost time due to accidents on this project. Our goal is attainable but only with your commitment to place your priority on the safety and health of employees.